



Onefive is an innovative company that develops, manufactures, and sells ultrafast lasers for a wide range of applications. Our business is located in Regensdorf near the city of Zurich / Switzerland. We offer a versatile, independent work in a dynamic, educated, international environment. Your contribution and commitment will have an immediate impact.

We are looking for a motivated and talented personality for the position of:

Position: Sales and marketing manager

Main tasks

- Sales responsibilities for a dedicated territory, which includes
 - Lead generation
 - Sales discussion with potential customers
 - Visit trade shows
 - Visit customers
 - Generation of quotes and other sales related documents
 - After sales follow-up

- Marketing responsibilities
 - Maintenance of marketing documents, e.g. data sheets, application notes, etc.
 - Responsible for trade show organization, which includes amongst others shipments, reservations of booth space and all travel etc.
 - Generation of press releases with support of the relevant team
 - Manage external web page support

Your work will involve significant travel obligations (20%). You will be part of a small sales team and work in close collaboration with manufacturing and R&D in a dynamic and innovative environment.

Qualifications

- Relevant experience in sales of complex optical products (ideally ultrafast lasers)
- Good communication skills, both verbal and written in English
- Experienced in working with marketing agencies, designers and printing shops
- Familiar with customer relationship management software
- Self motivation
- Strong coordination and organizational skills
- Able to prioritize tasks
- Commitment, proactive and work independently
- Team player

Are you interested? Please send your application with CV to:
Onefive GmbH, Attn: Vanda Keel, Althardstrasse 70, 8105 Regensdorf, Switzerland
Or email to: careers@onefive.com